



Fractional CAIO

Fortune 500 AI Governance for SMEs

300+ AI systems. \$2B protected. 100% compliant.

CASE STUDY: AI GOVERNANCE AT SCALE

How a Fortune 500 insurer reduced AI risk by 80% while protecting \$2B in revenue

Timeline: 15 months (Feb 2024 - May 2025)

Engagement: Head of Responsible AI (Full-time executive role)

PROBLEM

300+ unmanaged AI use cases exposing \$2B+ revenue to regulatory risk

CONSTRAINTS

- No precedent (first Head of Responsible AI role)
- Global complexity (40+ countries)
- Tight timeline (15 months to regulatory exam)
- Had to build a 25-person team during the hiring freeze

ACTIONS

- Built foundation (inventory, risk tiers, operating model)
- Aligned stakeholders (Legal, Privacy, Compliance, Security)
- Built frameworks (Fed, NYDFS, NAIC, EU AI Act compliance)
- Scaled training (50,000+ employees)
- Operationalized governance (60% faster approvals)
- Achieved audit success (zero critical findings)

RESULTS

- 80% risk reduction protecting \$2B+ revenue
- 100% audit pass rate, zero critical findings
- 60% faster approvals, 40% adoption increase
- \$10M+ board investment secured

METRICS

11 key numbers: 80%, \$2B+, 300+, 100%, 60%, 40%, 25, 23K+, \$10M+, 15 months, 0 findings

TESTIMONIAL

"Before we had centralized AI governance, we couldn't answer basic questions from regulators. Now we deploy AI faster than before while protecting \$2B in revenue."

— Chief Privacy Officer, Fortune 500 Global Insurance Company

YOUR OUTCOME

Same frameworks, adapted for mid-market scale (10-50 use cases, 90-day deployment, fractional engagement)